



INFORMATION FOR PROSPECTIVE APPLICANTS

CHIEF COMMERCIAL OFFICER

ABOUT THE ROLE

As a member of the Executive Directors Group the Chief Commercial Officer (CCO) leads the strategic and operational commercial development of Chisholm, working closely with the Executive team and under the leadership of the Chief Executive Officer (CEO) and in accordance with Chisholm's strategic plan, vision and mission. The role significantly contributes to the achievement of Chisholm's Commercial Plan, which is one of five Operational Plans that underpin our Strategic Plan and create the foundations for our success.

This position identifies appropriate business opportunities to drive growth across all sectors of Chisholm's commercial businesses by leading, developing and managing commercial activities to maximize the Institute's sustainability, differentiation and increase reputation and market share.

This position is located at the Dandenong Campus. The incumbent is a key and active member of the Executive Director Group, providing leadership, expertise and influence across all aspects of Chisholm's commercial portfolios in Victoria, Australia and Internationally.

REMUNERATION

A Contract of Employment of up to five (5) years fixed term is available. This is a TAFE Executive Officer position with an attractive Remuneration Package on offer. A motor vehicle can be salary packaged inclusive of this TRP.

HOW TO APPLY

Applications for this position close **5pm Friday 29 January 2021**.

All applications should be forwarded via email to naida.osmancevic@chisholm.edu.au and should include:

- A covering letter (no more than 2 pages) addressing your suitability for the role
- An updated curriculum vitae
- Three (3) referees

All applicants **require** the following prior to commencing employment:

- Valid Employee Working With Children Check
- National Police Check
- Verification of unrestricted work rights in Australia, e.g. citizenship, passport or birth certificate
- Certified copies of qualifications

Selection & Appointment

- **Interviews** will be held progressively during the advertisement stage and after the closing date.
- **Referees** will be contacted after the interview process.
- **Psychometric testing** may be used during the selection process.
- An appointment to this position is required as soon as possible.

Chisholm Institute reserves the right to withdraw an advertised position at any stage.